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Securities code: 6755 May 28, 2021

To Our Shareholders:

Etsuro Saito
President & Representative Director
Fujitsu General Limited
3-3-17, Suenaga, Takatsu-ku, Kawasaki, Japan

CONVOCATION NOTICE OF THE 102ND ORDINARY GENERAL MEETING OF SHAREHOLDERS

Please refer to the below for information about the upcoming of the 102nd Ordinary General Meeting of Shareholders (the "Meeting") of Fujitsu General Limited (the "Company").

To prevent the risk of contracting or spreading COVID-19, we recommend that you exercise your voting rights in advance by writing or via the Internet.

Please review the attached "Reference Materials for the General Meeting of Shareholders" and exercise your voting rights no later than 5:00 p.m., Wednesday, June 16, 2021 (Japan Standard Time), in accordance with the guidance on the following pages.

Thank you very much for your cooperation.

1. Date and Time: Thursday, June 17, 2021 at 10:00 a.m. (Japan Standard Time)

2. Place: 3-3-17, Suenaga, Takatsu-ku, Kawasaki, Japan

Hall, second floor, "Innovation & Communication Center (ICC)",

the Company headquarters

3. Meeting Agenda:

Matters to be reported: 1. The Business Report and the Consolidated Financial Statements for the

102nd Fiscal Year (April 1, 2020 to March 31, 2021), and the results of audits of the Consolidated Financial Statements by the Accounting Auditor

and the Audit & Supervisory Board

2. The Non-consolidated Financial Statements for the 102nd Fiscal Year

(April 1, 2020 to March 31, 2021)

Matters to be resolved:

First proposal: Appropriation of Retained Earnings **Second proposal:** Election of Eleven (11) Directors

Third proposal: Election of One (1) Audit & Supervisory Board Member

Fourth proposal: Election of One (1) Substitute Audit & Supervisory Board Member

Fifth proposal: Bonus Payments for Directors

4. Guidance for Exercising Voting Rights:

- 1) Exercise of voting rights in writing Please indicate your approval or disapproval for each of the proposals on the enclosed Voting Rights Exercise Form and send it to the Company to arrive no later than 5:00 p.m., Wednesday, June 16, 2021 (Japan Standard Time).
- 2) Exercise of voting rights via the Internet Please read the "Guidance for the Exercise of Voting Rights via the Internet" (on page 3) and exercise your voting rights no later than 5:00 p.m., Wednesday, June 16, 2021 (Japan Standard Time).
- 3) If your voting rights are exercised both in writing and via the Internet, we will consider the exercise via the Internet to be valid. In the event that your voting rights are exercised more than once via the Internet, we will consider the last vote to be valid.

5. Disclosure via the Internet:

- 1) In the Consolidated Financial Statements and the Non-consolidated Financial Statements that were audited by the Accounting Auditor and Audit & Supervisory Board Members, , "Consolidated Statement of Changes in Net Assets" and "Notes to the Consolidated Financial Statements" and "Non-consolidated Statement of Changes in Net Assets" and "Notes to the Non-consolidated Financial Statements" are posted on the Company's website (https://www.fujitsu-general.com/jp/) in accordance with the laws and regulations and the Company's Articles of Incorporation, and are not provided in the "Business Report for the 102nd Fiscal Year."
- 2) Any amendments to the Reference Materials for the General Meeting of Shareholders, the Business Report, the Consolidated Financial Statements and the Non-consolidated Financial Statements will be posted on the Company's website (https://www.fujitsu-general.com/jp/).

- When attending the Meeting, you will be kindly requested to submit the enclosed Voting Rights Exercise Form at the reception desk at the venue for organizational reasons.
- The Meeting will be carried out in business casual ("Cool Biz") and wearing a facial mask on the day. Your kind understanding is appreciated.
- < Special Notice to Shareholders>
- To prevent the risk of contracting or spreading COVID-19, we recommend that you exercise your voting rights in advance by writing or via the Internet, instead of attending the meeting in person.
- If you choose to attend the meeting, please check the news updates on the spread of the COVID-19 outbreak in the area and take precautionary measures such as wearing a facial mask when leaving home on the morning of the meeting. And, please note that we will be taking your temperature when you arrive.
- An attending shareholder who looks sick at the entrance to the meeting venue may be stopped and asked to refrain from entering.
- We appreciate your cooperation in helping us run the meeting smoothly and efficiently as we plan to keep it shorter than usual.
- We will notify on the Company's website (https://www.fujitsu-general.com/jp/) any major changes we may need to make to the conducting of the meeting.

Guidance for the Exercise of Voting Rights via the Internet

If you wish to exercise your voting rights via the Internet, we would like you to confirm the followings.

1. Website for Exercising Voting Rights

You can exercise your voting rights via the Internet by accessing and using the Company's designated website, or using a smartphone by scanning "QR code for the Voting Rights Exercise Website for Smartphones" listed on the Voting Rights Exercise Form.

<Website for exercising voting rights> https://www.web54.net

2. Method of the Exercise of Voting Rights

(1) For shareholders using a personal computer
After access the above website, please enter the "Voting Rights Exercise Code" and "Password" specified in the enclosed Voting Rights Exercise Form. Then indicate your approval for each of the proposals by following the instructions displayed on the screen.

(2) For shareholders using a smartphone
By using your smartphone to scan the "QR code for the Voting Rights Exercise Website for
Smartphones" in the enclosed voting form, you can exercise your voting rights via the website
without entering your "Voting Rights Exercise Code" and "Password". If you wish to change your
vote after casting, please scan the QR code again. You will be required to enter the "Voting Rights
Exercise Code" and "Password" displayed on the Voting Rights Exercise Form.

3. Handling of the Exercise of Voting Rights

- (1) The deadline for voting is 5:00 p.m., Wednesday, June 16, 2021 (Japan Standard Time). An early exercise of your vote would be very much appreciated.
- (2) If your voting rights are exercised both in writing and via the Internet, we will consider the exercise via the Internet to be valid. In the event that your voting rights are exercised more than once via the Internet, we will consider the last vote to be valid.
- (3) Any fees to Internet service providers and telecommunication carriers (such as access fees, etc.) for the usage of the website for exercising voting rights shall be borne by the shareholders.
- (4) In some network environments (a personal computer or smartphone, etc.), you may not be able to exercise voting rights.

4. Handling of Password and Voting Rights Exercise Code

- (1) Password is important information to verify whether the person exercising voting rights is a legitimate shareholder. Please maintain the password as strictly confidential in the same manner as a seal or a personal identification number.
- (2) In case you commit more errors than a certain number of tries to input your password, you will not be allowed to use the password. If you would like your password to be reissued, please follow the instruction on the screen for the necessary procedures.
- (3) Voting Rights Exercise Code indicated on the Voting Rights Exercise Form is valid only for this Meeting.

- 5. In Case You Need Instructions to Operate Your Personal Computer, etc.
 - (1) In case you need instructions for how to operate your personal computer, etc., in order to exercise your voting rights, please call the following number:

Dedicated number of Stock Transfer Agent Web Support, Sumitomo Mitsui Trust Bank, Limited Telephone: 0120 (652) 031 (Business hours: 9:00 a.m. to 9:00 p.m.; toll free within Japan only)

- (2) If you have any other inquiries, please use the following contacts:
 - a. Shareholders with an account at a securities company
 For a shareholder who has an account at a securities company, please contact the securities company that handles your transactions.
 - b. Shareholders who do not have an account at a securities company (shareholders with a special account)

 Stock Transfer Agency Pusiness Planning Dent, Sumitome Mitsui Trust Bank, Limited

Stock Transfer Agency Business Planning Dept, Sumitomo Mitsui Trust Bank, Limited. Telephone: 0120 (782) 031 (Business hours: 9:00 a.m. to 5:00 p.m. excluding Saturdays, Sundays, and public holidays; toll free within Japan only)

6. Exercise of Voting Rights via the Electronic Voting Rights Exercise platform (for institutional investors)

Institutional investors may use the electronic voting rights exercise platform operated by ICJ, Inc. to electronically exercise the voting rights for the Meeting.

Reference Materials for the General Meeting of Shareholders

Proposals and Reference Information

First proposal: Appropriation of Retained Earnings

As for the Appropriation of Retained Earnings, it is proposed as follows.

Matters relating to year-end dividends

For the fiscal year under review, based on consideration of business results and financial conditions in the fiscal year under review, future business development and other matters, a year-end dividend of \(\frac{\pmathbf{415}}{15}\) is proposed under the Company's basic policy on profit distribution to provide stable and continual return of profit. Including the interim dividend (\(\frac{\pmathbf{415}}{15}\) per share), the annual dividend is \(\frac{\pmathbf{430}}{30}\), an increase of \(\frac{\pmathbf{42}}{20}\) per share from the previous fiscal year.

- 1) Type of dividends Cash
- 2) Dividend amount to be allocated Per share of common stock: ¥15 Total dividends: ¥1,569,704,685
- 3) Effective date of dividends from retained earnings June 18, 2021

Second proposal: Election of Eleven (11) Directors

The term of office of all ten (10) Directors will expire at the close of this Meeting. Accordingly, it is hereby proposed that eleven (11) Directors be elected with an increase of one (1) Independent External Director. The candidates for Directors are as follows.

The nomination of candidates for Director is deliberated and decided by the Board of Directors after deliberation carried out in meetings of the Nominating Committee, a majority of whose members are Independent External Directors and reporting to the Board of Directors.

The candidates for Internal Director are people who not only understand and embody the Group's corporate mission and philosophy but also possess good personality and insight, and have the capacity to use their expertise and execute their duties from a company-wide perspective. The candidates for External Director are people who carry out supervisory functions of management while also providing advice for the Company's business activities based on each of their extensive experiences and high level of insight from an external independent standpoint.

No.	Name (Date of birth)	Career summa	Number of shares of the Company held	
		April 1977	Joined the Company	• •
		December 2008	General Manager, VRF/ATW Sales &	
			Marketing Division	
	E4 G '4	April 2009	Corporate Vice President	
1	Etsuro Saito (April 2, 1954)	April 2011	Corporate Senior Vice President	16,673 shares
	(April 2, 1754)	April 2015	Corporate Senior Executive Vice President	
		June 2015	President & Representative Director	
		December 2020	President & Representative Director	
			CSO (Chief Sustainability Officer) (to present)	
		April 1977	Joined the Company	
	Hiroshi Niwayama (February 22, 1955)	October 2001	General Manager, Finance Division and General	
			Manager, Accounting Division	
		June 2004	Director	
		April 2006	Director & Corporate Vice President	
		April 2007	Director & Corporate Senior Vice President	
2		April 2010	Director & Corporate First Senior Vice	29,348 shares
	(1 columny 22, 1933)		President	
		April 2011	Director & Corporate Executive Vice President	
		April 2015	Director & Corporate Senior Executive Vice	
			President	
		June 2018	Vice President & Representative Director, in	
			charge of Corporate Functions (to present)	

No.	Name (Date of birth)	Career summa	Number of shares of the Company held	
		January 1967	Joined Canon Camera Co., Inc. (currently Canon Inc.)	Company nera
		January 1987	General Manager, Systems Operations,	
		M 1 1000	Canon Inc.	
		March 1989	Director, Canon Inc.	
		March 1996	Managing Director, Canon Inc. President & CEO, Canon Electronics Inc.	
	Hisashi Sakamaki	March 1999	· ·	
3	(March 6, 1940)	May 2010	External Director, Ryohin Keikaku Co., Ltd.	0 shares
	[External/Independent]	June 2015	Director, the Company (to present)	
		June 2016	External Director, Yaoko Co., Ltd.	
		M 1 2021	(to present)	
		March 2021	Chairman & CEO, Canon Electronics Inc. (to	
		-ac. ,	present)	
		<significant conc<="" td=""><td>-</td><td></td></significant>	-	
			, Canon Electronics Inc.	
		External Director,		
		April 1972	Joined Sapporo Breweries Limited (currently	
	Fumiaki Terasaka (April 12, 1949) [External/Independent]	0 4 1 2002	Sapporo Holdings Limited)	
		October 2002	Director, Kyushu Sales & Marketing Division,	
		M1- 2004	Sapporo Breweries Limited Operating Officer, Sapporo Breweries Limited	
		March 2004		
		S t 2004	(newly established company)	
		September 2004	Director and Managing Officer, Sapporo Breweries Limited	
		March 2005	Director and Executive Managing Officer,	
		March 2005	Sapporo Breweries Limited	
		March 2009	Executive Managing Officer, Sapporo	
		Water 2007	Breweries Limited	
		March 2010	President and Representative Director,	
		Widien 2010	Sapporo Breweries Limited	
4			Member of the Board, Managing Director and	1,300 shares
·			Group Operating Officer, Sapporo Holdings	1,500 Shares
			Limited	
		March 2013	Senior Advisor, Sapporo Breweries Limited	
		March 2014	Advisor, Sapporo Breweries Limited	
		November 2015	External Audit & Supervisory Board Member,	
			DAISYO CORPORATION	
			(to present)	
		June 2017	Director, the Company (to present)	
		June 2017	External Director, Citizen Watch Co., Ltd. (to	
			present)	
		<significant conc<="" td=""><td></td><td></td></significant>		
		External Director,		
		External Audit &		
		CORPORATION	* * * * * * * * * * * * * * * * * * * *	

No.	Name (Date of birth)	Career summ	nary, positions, responsibilities, and significant concurrent positions	Number of shares of the Company held
		April 1970 April 2004 April 2008	Joined Shiseido Company, Limited General Manager, CSR Department, Shiseido Company, Limited Part-time Lecturer, Faculty of Economics,	
		April 2009	Komazawa University Senior Researcher, Business Ethics Research Center	
		June 2012	Specially Appointed Professor, Graduate School of Law, Hitotsubashi University	1
	Mieko Kuwayama	April 2015	Visiting Researcher, Research Center for CFO Education, Hitotsubashi University	
5	(March 30, 1948) [External/Independent]	April 2015	(to present) Visiting Researcher, Mission Management Research Institute, Meiji University	900 shares
		June 2017	Director, the Company (to present)	
		April 2018	Chief Researcher, Business Ethics Research	
		1	Center (to present)	
		June 2018	External Director, HAZAMA ANDO	
			CORPORATION (to present)	
		<significant con<="" td=""><td>current positions></td><td></td></significant>	current positions>	
		-	her, Research Center for CFO Education,	
		Hitotsubashi Uni		
		Chief Researche		
		External Directo		
		April 1978	Joined the Company	
		August 1983	Joined Hitachi Koki Co., Ltd. (currently Koki	
	Osami Maehara (May 25, 1955) [New Candidate] [External/Independent]	June 2006	Holdings Co., Ltd.)	
			General Manager, Corporate Planning	
			Division, Hitachi Koki Co., Ltd.	
		June 2008	Director, Hitachi Koki Co., Ltd.	
		June 2012	Managing Director, Hitachi Koki Co., Ltd.	
		June 2013	Senior Managing Director, Hitachi Koki Co.,	
6			Ltd.	0 shares
		June 2014	President & Representative Director, Hitachi	0 shares
			Koki Co., Ltd.	
		April 2019	Chairman, Koki Holdings Co., Ltd.	
		August 2020	External Director, Audit & Supervisory	
			Committee Member, UMC Electronics Co.,	
		.a: :~	Ltd.	
		-	current positions>	
			r, Audit & Supervisory Committee Member,	
		UMC Electronic		
		April 1983	Joined Fujitsu Limited Head of Innovation Business Unit,	
		April 2015	Fujitsu Limited	
	11' 1' 37 1'	April 2016	Corporate Vice President, Fujitsu Limited	
7	Hirohisa Yamaguchi (October 9, 1960)	April 2018	Corporate Vice President, Fujitsu Limited Corporate Senior Vice President, Fujitsu	0 shares
'	[External]	April 2010	Limited (to present)	o snares
	[231141]	June 2019	Director (to present)	
			current positions>	
		_	r Vice President, Fujitsu Limited	
		Corporate Senior	vice riesident, rujusu Liinted	

No.	Name (Date of birth)	Career summ	Number of shares of the Company held	
		April 1978	Joined the Company	, ,
		June 2002	General Manager, Sales Planning Department, Domestic Whole Sales Promotion Division	
		June 2005	Director	
		April 2006	Director & Corporate Vice President	
		June 2006	Corporate Vice President	
		April 2009	Corporate Senior Vice President	
	Tsunenao Kosuda	June 2010	Director & Corporate Senior Vice President	
8	(March 5, 1955)	April 2011	Director & Corporate First Senior Vice President	23,927 shares
		April 2013	Director & Corporate Executive Vice President	
		April 2018	Director & Corporate Senior Executive Vice	
		71pm 2010	President, in charge of Domestic Sales and	
			Marketing, and	
			President, Office of Domestic Sales and	
			Marketing (to present)	
		April 1988	Joined Fujikoki Corporation	
		May 1997	Joined the Company	
		April 2014	Director & Senior Vice General Manager,	
			Fujitsu General Central Air-conditioner (Wuxi)	
			Co., Ltd.	
		April 2015	Corporate Vice President, the Company	
	Tadashi Hasegawa (September 29, 1964)	April 2017	Corporate Senior Vice President	
		June 2018	Director & Corporate Senior Vice President	
9		April 2019	Director & Corporate First Senior Vice	3,145 shares
			President	
		April 2020	Director & Corporate Executive Vice	
			President, in charge of Air Conditioner and	
			Quality Assurance,	
			President, Office of Air Conditioner Business,	
			and	
			General Manager, Air Conditioner Products	ı
		April 1006	Planning Division (to present)	
		April 1986 October 2007	Joined the Company General Manager, Global Demand Chain	
		Seliobel 2007	Management Division, Office of Global	
			Demand Chain Management	
		April 2009	Corporate Vice President	
		April 2014	Corporate Senior Vice President	
		June 2017	Director & Corporate Senior Vice President	
		April 2019	Director & Corporate First Senior Vice	
			President	
10	Hiroyuki Yokoyama	April 2021	Director & Corporate First Senior Vice	8,060 shares
10	(October 14, 1962)	_	President,	o,000 snares
			President, Office of International Sales and	
			Marketing,	
			General Manager, Global Marketing Division,	
			and Chairman & CEO, Fujitsu General	
			America, Inc.,	
			President, Fujitsu General Central Air-	
			conditioner (Wuxi) Co., Ltd., and	
			President, Fujitsu General (Taiwan) Co., Ltd.	
			(to present)	

No.	Name (Date of birth)	Career sum	Number of shares of the Company held	
11	Masaki Sugiyama (January 10, 1959)	April 1981 April 2011 April 2016 June 2016 April 2018 April 2019 May 2019	Joined the Company General Manager, Information & Communication Networking System Division Corporate Vice President, Director & Corporate Vice President Director & Corporate Senior Vice President Director & Corporate First Senior Vice President Director & Corporate First Senior Vice President Director & Corporate First Senior Vice President, in charge of Information & Communication System, and President, Office of Information & Communication System, and President & Representative Director, Fujitsu General OS Technology Limited (to present)	4,360 shares

- (Notes) 1. Mr. Hisashi Sakamaki, Mr. Fumiaki Terasaka, Ms. Mieko Kuwayama, Mr. Osami Maehara and Mr. Hirohisa Yamaguchi are candidates for External Directors.
 - 2. The Company has designated Mr. Hisashi Sakamaki, Mr. Fumiaki Terasaka and Ms. Mieko Kuwayama as Independent Directors prescribed by the Tokyo Stock Exchange, and their names have been notified to the said stock exchange as Independent Directors of the Company. In addition, Mr. Osami Maehara satisfies the requirements of an Independent Director prescribed by the Tokyo Stock Exchange, and his name will be notified to the said stock exchange as an Independent Director of the Company. Although he has worked for the Company in the past, 37 years have passed since his retirement. Accordingly, the Company judges that the foregoing will not affect Mr. Maehara's independence as an Independent External Director.
 - 3. Fujitsu Limited, where Mr. Hirohisa Yamaguchi serves as a Corporate Senior Vice President is the Company's largest shareholder, and the Company is an affiliate of Fujitsu Limited accounted for under the equity method. The Company and Fujitsu Limited have transaction relationships such as contract manufacturing and sales of information and communication devices.
 - 4. Mr. Hisashi Sakamaki serves as Chairman & CEO of Canon Electronics Inc., and has extensive experience and insight in corporate management, as well as technology, production, purchasing, etc. related to electronic devices. Based on this experience and insight, he provides appropriate advice and opinions from an external perspective and appropriately carries out supervisory functions of management, including role as a member of the voluntary Nominating Committee and Compensation Committee. Accordingly, he is proposed again as a candidate for External Director.
 - 5. Mr. Fumiaki Terasaka has served as President & Representative Director of Sapporo Breweries Limited, and has extensive experience and insight in corporate management, as well as sales, marketing and personnel development. Based on this experience and insight, he provides appropriate advice and opinions from an external perspective and appropriately carries out supervisory functions of management, including role as the chairman of the voluntary Nominating Committee and Compensation Committee. Accordingly, he is proposed again as a candidate for External Director.
 - 6. Ms. Micko Kuwayama has gained extensive business experience, such as by serving as General Manager of the CSR Department at Shiseido Company, Limited, as well as insight as a researcher in specialized fields such as CSR, business ethics, and diversity management at universities. Based on this experience and insight, she provides appropriate advice and opinions from an external perspective and appropriately carries out supervisory functions of management, including role as a member of the voluntary Nominating Committee and Compensation Committee. Accordingly, she is proposed again as a candidate for External Director.
 - 7. Mr. Osami Maehara has served as President & Representative Director of Hitachi Koki Co., Ltd. (currently Koki Holdings Co., Ltd.), and has extensive experience and insight in corporate management, as well as business expansion through M&A and overseas work as President of a sales subsidiary. Based on this experience and insight, he is expected to provide appropriate advice and opinions from an external perspective and appropriately carry out supervisory functions of management, including activities as a member of the voluntary Nominating Committee and Compensation Committee. Accordingly, he is proposed as a candidate for External Director.
 - 8. Mr. Hirohisa Yamaguchi serves as a Corporate Senior Vice President of Fujitsu Limited and has extensive experience in business utilizing ICT and insight in advanced digital technology. Based on this experience

- and insight, he provides appropriate advice and opinions from an external perspective and appropriately carries out supervisory functions of management. Accordingly, he is proposed again as a candidate for External Director.
- 9. Mr. Hisashi Sakamaki, Mr. Fumiaki Terasaka, Ms. Mieko Kuwayama and Mr. Hirohisa Yamaguchi are currently External Directors of the Company. At the close of this Meeting, Mr. Hisashi Sakamaki will have served as External Directors for six (6) years, and Mr. Fumiaki Terasaka and Ms. Mieko Kuwayama for four (4) year, and Mr. Hirohisa Yamaguchi for two (2) year, respectively.
- 10. Mr. Hisashi Sakamaki, Mr. Fumiaki Terasaka, Ms. Mieko Kuwayama and Mr. Hirohisa Yamaguchi are currently External Directors of the Company. The Company has concluded an agreement with them to limit their liability amount to the minimum liability limit amount as provided for by Article 425, Paragraph 1 of the Japanese Companies Act. Should the re-election of Mr. Hisashi Sakamaki, Mr. Fumiaki Terasaka, Ms. Mieko Kuwayama and Mr. Hirohisa Yamaguchi be approved, the Company plans to continue said limited liability agreement with each of them. In addition, should the election of Mr. Osami Maehara be approved, the Company plans to conclude the same agreement to limit liability.
- 11. The Company has concluded a directors and officers liability insurance (D&O insurance) agreement with an insurance company as provided for by Article 430-3, Paragraph 1 of the Japanese Companies Act. The insurance agreement covers damages that may arise when the insured, including Directors of the Company, assume liability for the execution of their duties or are subject to a claim for the pursuit of said liability (However, the insurance agreement does not cover damages arising from actions taken by the insured with the knowledge that they were in violation of laws and regulations). If any candidates are appointed as Directors and assumed the office, the Company plans to insure them under the insurance agreement. At the time of the next renewal of the insurance agreement, the Company plans to renew it with the same content.
- 12. There are no special interests between any of the candidates and the Company.

Third proposal: Election of One (1) Audit & Supervisory Board Member

The term of office of Audit & Supervisory Board Member, Mr. Komei Fujii will expire at the conclusion of this Meeting. Accordingly, it is hereby proposed that one (1) Audit & Supervisory Board Member be elected. The candidate for Audit & Supervisory Board Member is as follows.

The Audit & Supervisory Board consented to the proposal of this resolution.

The nomination of candidate for Audit & Supervisory Board Member is deliberated and decided by the Board of Directors upon approval of the Audit & Supervisory Board after receiving advice from the Independent External Directors.

The candidate for Audit & Supervisory Board Member is person who either possesses good personality and insight and has understood corporate management and the Company's business, or who has extensive expertise and experience in areas such as accounting.

Name (Date of birth)	Career summary	r, positions, and significant concurrent positions	Number of shares of the Company held
	April 1981	Joined the Company	
	December 2009	General Manager, Air Conditioner Business	
Yoshinobu Miyajima		Administration Division, and Deputy General	
(August 23, 1958)		Manager, Finance and Accounting Division	14,106 shares
[New Candidate]	April 2010	Corporate Vice President	
	April 2014	Corporate Senior Vice President	
	April 2021	Adviser (to present)	

- (Notes) 1. The Company has concluded a directors and officers liability insurance (D&O insurance) agreement with an insurance company as provided for by Article 430-3, Paragraph 1 of the Japanese Companies Act. The insurance agreement covers damages that may arise when the insured, including Audit & Supervisory Board Members of the Company, assume liability for the execution of their duties or are subject to a claim for the pursuit of said liability (However, the insurance agreement does not cover damages arising from actions taken by the insured with the knowledge that they were in violation of laws and regulations). If Mr. Yoshinobu Miyajima is appointed as an Audit & Supervisory Board Member and assumed the office, the Company plans to insure them under the insurance agreement. At the time of the next renewal of the insurance agreement, the Company plans to renew it with the same content.
 - 2. There are no special interests between Mr. Yoshinobu Miyajima and the Company.

(Reference) Area of expertise the Company expects from directors and Audit & Supervisory Board Members in particular (plan after the conclusion of the General Meeting of Shareholders)

This is an important area in promoting "Sustainable Management", which aims to contribute to the growth and development of our business and the realization of a sustainable society over the medium to long term.

In addition, for the below table, the Company has decided by resolution of the Board of Directors in accordance with the content of the resolution of the Nominating Committee, a majority of whose members are Independent External Directors.

	Name	Positions		Area of expertise the Company expects from candidates in particular							
			Attributes	Corporate management	Global experience	Manufacturi ng, Technology	Sales, Marketing	ICT, DX	Finance, Accounting, M&A	Legal affairs, Risk management	Personnel developme nt, Organizatio nal invigoration, Diversity
	Etsuro Saito	President& Representative Director		0	0						0
	Hiroshi Niwayama	Vice President & Representative Director		0					0	0	
	Hisashi Sakamaki	Director	[External] [Independent]	0	0	0					
	Fumiaki Terasaka	Director	[External] [Independent]	0			0				0
80	Mieko Kuwayama	Director	[External] [Independent]				0			0	0
Directors	Osami Maehara	Director	[External] [Independent]	0	0				0		
	Hirohisa Yamaguchi	Director	[External]	0			0	0			
	Tsunenao Kosuda	Director		0			0				
	Tadashi Hasegawa	Director			0	0					
	Hiroyuki Yokoyama	Director		0			0				
	Masaki Sugiyama	Director		0				0			
visory bers	Akira Inoue	Full-time Audit & Supervisory Board Member	[External] [Independent]						0	0	
Audit & Supervisory Board Members	Yoshinobu Miyajima	Full-time Audit & Supervisory Board Member							0	0	
Audit Boa	Youichi Hirose	Audit & Supervisory Board Member	[Independent]		1.0				0	0	

^{*} A maximum of three (3) sought-after areas are indicated for each individual. The table is not indicative of all the insight and experience possessed by each individual.

Fourth proposal: Election of One (1) Substitute Audit & Supervisory Board Member

The effective tenure of substitute Audit & Supervisory Board Member Mr. Yasuo Nishimura, who was elected at the 101st Ordinary General Meeting of Shareholders held on June 17, 2020, will expire at the start of this Meeting. In this regard, in order to prepare for a case in which the number of Audit & Supervisory Board Members falls short of the number stipulated by laws and regulations, it is hereby proposed that one (1) substitute Audit & Supervisory Board Member be elected in advance.

The candidate for substitute Audit & Supervisory Board Member is as follows.

The Audit & Supervisory Board consented to the proposal of this resolution.

Name (Date of birth)	Career summary, positions, and significant concurrent positions		Number of shares of the Company held
	April 1985	Registered to Dai-ichi Tokyo Bar Association	
		Joined Sengoku Law Office	
	June 2000	Audit & Supervisory Board Member,	
		JOHNAN ACADEMIC PREPARATORY	
		INSTITUTE, INC.	
	August 2001	Established Akasaka City Law Office,	
		Partner	
	June 2015	External Director (the Member of Audit &	
Yasuo Nishimura		Supervisory Committee),	0 shares
(August 29, 1952)		JOHNAN ACADEMIC PREPARATORY	0 shares
		INSTITUTE, INC. (to present)	
	August 2018	Established Nishimura Machida Law Office,	
		Partner (to present)	
	<significant con-<="" td=""><td></td></significant>		
	Partner of Nishir		
	External Director		
	Committee), JOI		
	INSTITUTE, IN		

- (Notes) 1. Mr. Yasuo Nishimura is a candidate for substitute External Audit & Supervisory Board Member.
 - Mr. Yasuo Nishimura satisfies the requirements for an Independent Officer as prescribed by the Tokyo Stock Exchange. If he assumes office as an External Auditor, the Company intends to notify him as an Independent Officer.
 - 3. Mr. Yasuo Nishimura has extensive experience and a high level of insight in the field of corporate law as an attorney, and an officer at another company. Accordingly, the Company considers that he is capable of appropriately and effectively auditing and supervising the business execution of the Company, and proposes him as a candidate for substitute Audit & Supervisory Board Member.
 - 4. If Mr. Yasuo Nishimura is appointed as an Audit & Supervisory Board Member, the Company will conclude an agreement with him to limit his liability amount to the minimum liability amount as provided for by in Article 425, Paragraph 1 of the Japanese Companies Act.
 - 5. There are no special interests between Mr. Yasuo Nishimura and the Company.

Fifth proposal: Bonus Payments for Directors

It is proposed that bonuses of ¥74,788 thousand in total be paid to six (6) Executive Directors who were in service as of the end of the fiscal year under review, in view of the operating results of this fiscal year, and other circumstances.

In addition, it is proposed that specific monetary amounts provided to each Director be determined by the Board of Directors.

The Company has decided on a policy regarding remuneration for Directors, etc., by resolution of the Board of Directors in accordance with the content of the resolution of the Compensation Committee, a majority of whose members are Independent External Directors. The bonus payments corresponding to this proposal are consistent with this policy and have been deemed appropriate.